

Appendix G
Management Biographies

Management Biographies

David Morken, Co-founder, Chairman and President

In his position as President of Bandwidth.com, Morken presides over the operations, legal, and product areas of the company at its offices in North Carolina.

In 1994, David Morken co-founded the Internet's first online tax filing service, efilng.com, which was acquired when he was called to active duty by the United States Marine Corps in 1995. From 1995 to 1999 he served as a Special Assistant U.S. Attorney, Criminal Prosecutor and Company Commander. He left active duty with the Marine Corps in June 1999 to found Bandwidth.com. Mr. Morken is a 1994 graduate of the University of Notre Dame Law School and member of the Virginia Bar Association. He received a B.A. from Oral Roberts University in 1991.

Henry Kaestner, Co-founder, CEO

In his position as Chief Executive Officer of Bandwidth.com, Henry Kaestner presides over the operations of the company and its offices in Cary, North Carolina and Chicago, Illinois.

Previously, Mr. Kaestner was the CEO of Bandwidth International, an international wholesale telecommunications broker based in London, England, a firm that merged with Bandwidth.com in late 2000. He was also a founder of Chapel Hill Broadband, a US based consultant and broker that specializes in dark fiber and large wholesale transactions that was sold to Cantor Fitzgerald. Mr. Kaestner was a Founder and former President and CEO of Chapel Hill Brokers, an energy broker which achieved more than \$50 million in daily trade volume on more than 150 transactions, for clients including Morgan Stanley and Merrill Lynch. Chapel Hill Brokers was sold to APB Energy (now ICAP Energy) in 1999. Mr. Kaestner is a graduate of the University of Delaware with a degree in International Relations.

Steven Lacoff, Vice President, Product Management and Marketing

In his role as Vice President of Product Management and Marketing, Steven Lacoff has responsibility for all product strategy, development, partner relationships and go-to-market activities for Bandwidth.com portfolio of products and services.

Prior to joining Bandwidth.com, Mr. Lacoff spent four years at Sprint where he established and led the company's IP Enterprise Services organization. In this capacity, Mr. Lacoff held P&L, product management and marketing responsibilities for several global enterprise security and data networking product lines, overseeing the growth of this flagship portfolio into a \$200M business unit. Prior to Sprint, Mr. Lacoff worked for Mercer Management Consulting and Per-Se Technologies, where he gained experience in business strategy, market segmentation and analysis, and technology development. He earned an MBA, with honors, from the Kellogg Graduate School of Management and a BS, with Honors, from the Georgia Institute of Technology.

Joe Campbell, Vice President of Operations

As the Vice President of Operations, Joe Campbell focuses on the operational efficiency across the Pre Sales, Post Sales, and Network Operations departments all of which set Bandwidth.com apart from its competitors. Mr. Campbell has over 13 years of experience in the technical and administrative areas of telecommunications. Mr. Campbell's continuous focus on process and procedure has been integral in integrating service bundles across the Bandwidth.com portfolio of carriers and setting up new product offerings.

Prior to Bandwidth.com, Mr. Campbell was a manager in the MCI Global Data Test Center where he oversaw MCI's Global East customer base. Mr. Campbell's most notable achievement while with MCI

was the development of MCI's Chronic Assessment Group, which handled all 3rd level trouble resolution. Prior to MCI Joe spent 4 years in the United States Army as a 31P, Tech Controller.

Michael Tindall, Network Operations Director

Michael Tindall has served as Network Operations Director for Bandwidth.com since March of 2005. He oversees the Bandwidth VoIP Network, Bandwidth.com's Managed Services Division, and Third level engineering and support. Mr. Tindall collaborates with Bandwidth.com's product development division providing technical leadership for product development initiatives. Previously he served as Network Operations Manager at U.S. Networks where he was responsible for the Managed services division, professional services, and 24x7 Network Operations Center (NOC). Mr. Tindall was a co-founder of ClearSKY Networks, a wireless ISP in the south east where he designed and implemented the wireless network backbone and back office systems. Mr. Tindall received his B.S. in Management and Economics from Clemson University.